



# MULTIMODAL BANKING DATA AND EVENT SEQUENCES

IVAN KIREEV  
SBER AI LAB

26.10.2024

# IVAN KIREEV

---

7 YEARS IN MACHINE LEARNING

5 YEARS IN DEEP LEARNING (SBER AI LAB)

2 YEARS AS HEAD OF DEEP LEARNING CENTER

7 SCIENTIFIC PUBLICATIONS

## RESEARCH INTERESTS:

- EVENT SEQUENCES
- REPRESENTATION LEARNING
- MATCHING
- LLM
- ADVERSARIAL METHODS
- DYNAMIC GRAPHS

WEBSITE  
SBER AI LAB



# DEEP LEARNING CENTER

## EVENT SEQUENCES

### NEURAL NETWORK POTENTIAL:

- LARGE DATA VOLUME
- COMPLEX DATA STRUCTURE

# OPEN SOURCE DATASETS

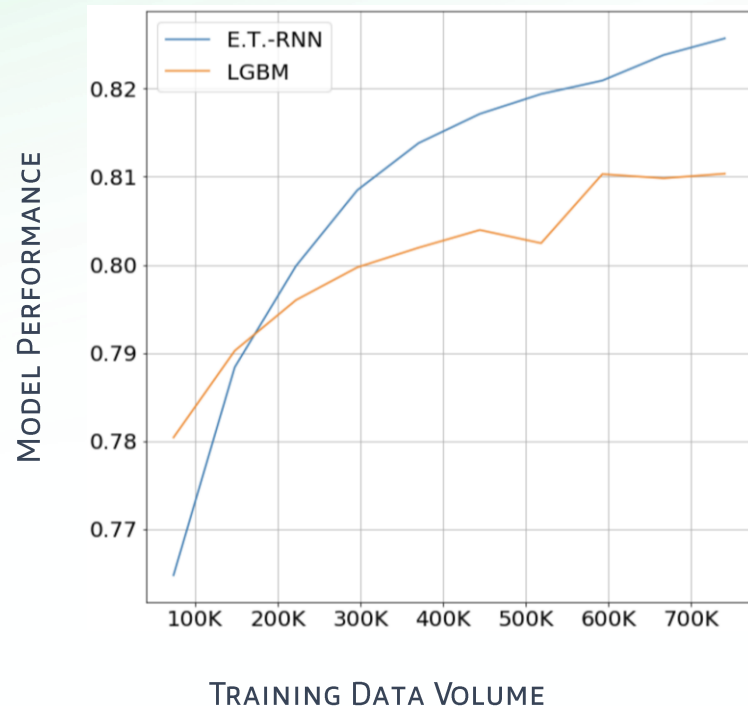
SEQUENCE TYPE	TARGET	DATASET
FINANCIAL HISTORY	CLIENT'S GENDER AND AGE	SBERAGEPRED
		SBERGENDER
	CHURN PREDICTION	ROSBANK
		DATAFUSION
	DEFAULT INDICATOR	ALPHABATTLE
RETAIL RECEIPT HISTORY	UPLIFT	X5RETAILHERO
LEARNING APP LOGS	EXAM SCORE	BOWL2019
URL VISIT HISTORY	CLIENT'S GENDER AND AGE	MTSMLCUP
MUSIC LISTENING LOGS	GENRE	YANDEXMLCUP

# SEQUENTIAL DATA – EXAMPLE

<b>cl_id</b> int64	<b>MCC</b> int64	<b>channel_type</b> string · classes	<b>currency</b> int64	<b>TRDATETIME</b> string · lengths	<b>amount</b> float64	<b>trx_category</b> string · classes
3	6,011	null	810	09AUG17:20:08:44	2,000	WD_ATM_ROS
3	5,814	null	810	06JUL17:00:00:00	695	POS
3	5,999	null	810	21JUL17:11:20:12	100	POS
3	5,912	null	810	01JUL17:00:00:00	1,966	POS
3	5,411	null	810	27JUL17:00:00:00	360	POS
3	5,977	null	810	12JUN17:00:00:00	1,064	POS
3	6,011	null	810	14JUL17:00:00:00	5,500	WD_ATM_OTHER
3	5,814	null	810	12JUN17:00:00:00	187	POS
4	5,541	null	810	04FEB18:00:00:00	304	POS
4	6,012	null	810	21FEB18:13:03:19	700	C2C_OUT
4	5,631	null	810	18FEB18:00:00:00	373.5	POS
4	5,921	null	810	23MAR18:00:00:00	212.98	POS
4	5,814	null	810	09MAR18:00:00:00	622	POS

# CREATING A UNIVERSAL EMBEDDING ON A LARGE VOLUME OF UNLABELED DATA

EXAMPLE: END-TO-END TRAINING FOR SCORING TASKS  
ET-RNN OUTPERFORMS BOOSTING IN QUALITY AS THE TRAINING DATA VOLUME INCREASES



## PROBLEM:

NEURAL NETWORKS REQUIRE LARGE AMOUNTS OF LABELED DATA FOR TRAINING, WHICH ARE NOT ALWAYS AVAILABLE FOR SPECIFIC TASKS.

## SOLUTION:

- TRAIN A UNIVERSAL MODEL USING LARGE VOLUMES OF UNLABELED DATA.
- ADAPT THIS MODEL FOR INDIVIDUAL TASKS.

## TECHNOLOGY:

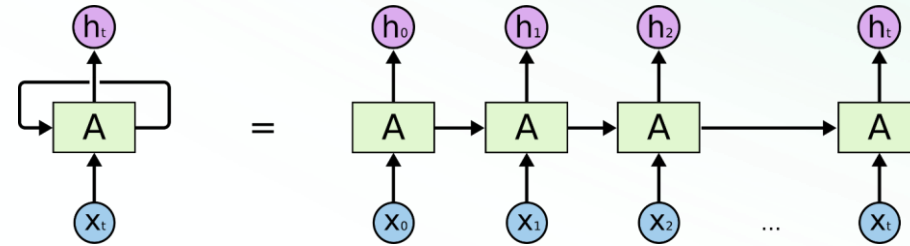
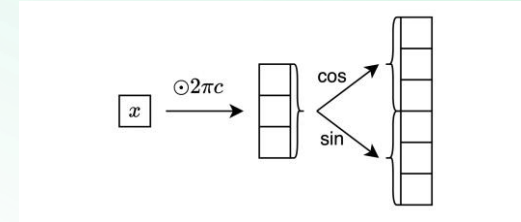
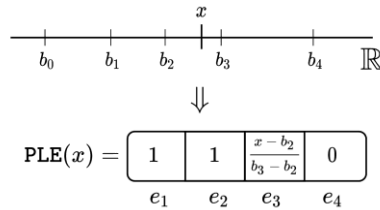
EMBEDDING AS THE OUTPUT OF A UNIVERSAL MODEL

ET-RNN: APPLYING DEEP LEARNING TO CREDIT LOAN APPLICATIONS [KDD '19]

# ARCHITECTURES AND ALGORITHMS

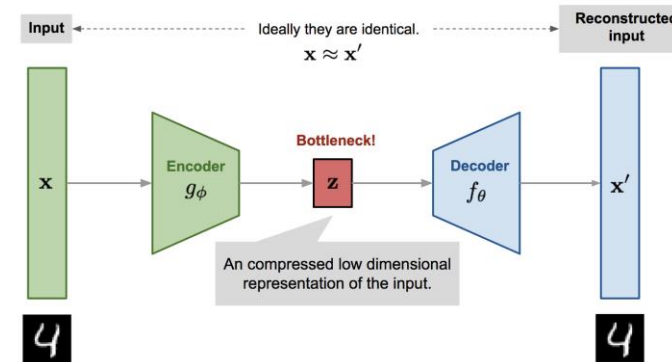
## ARCHITECTURES:

- TRANSACTION ENCODERS
- SEQUENCE ENCODERS

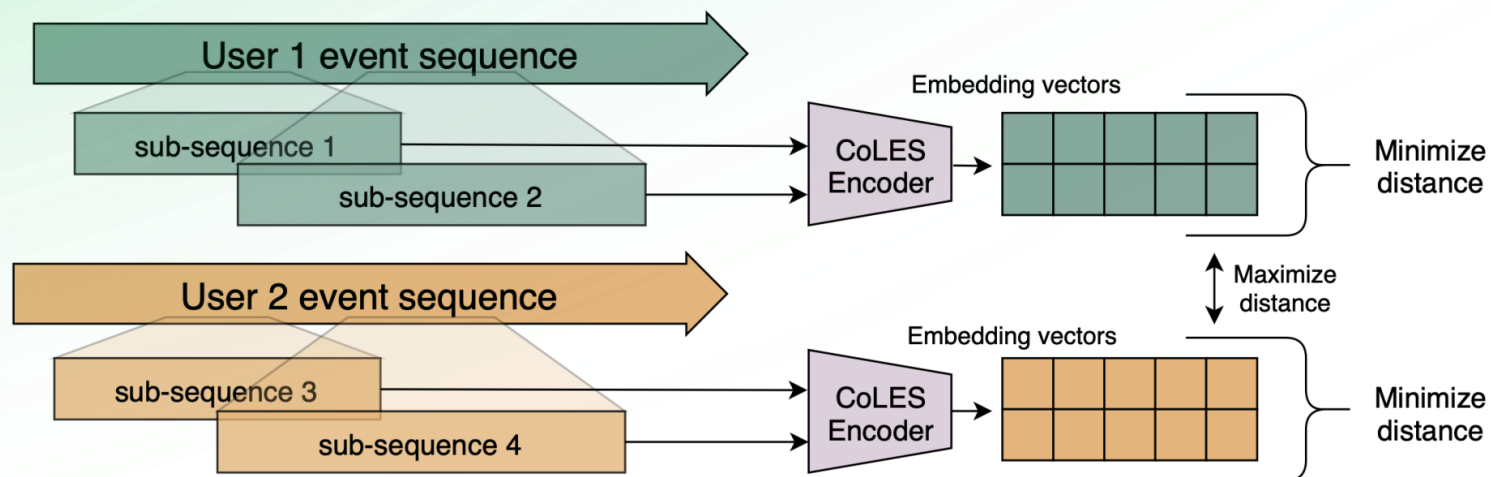


## LEARNING METHODS:

- UNSUPERVISED / SELF SUPERVISED
- CONTRASTIVE



# CoLES



COLES: CONTRASTIVE LEARNING FOR EVENT SEQUENCES WITH SELF-SUPERVISION  
[SIGMOD'22]

## ADVANTAGES:

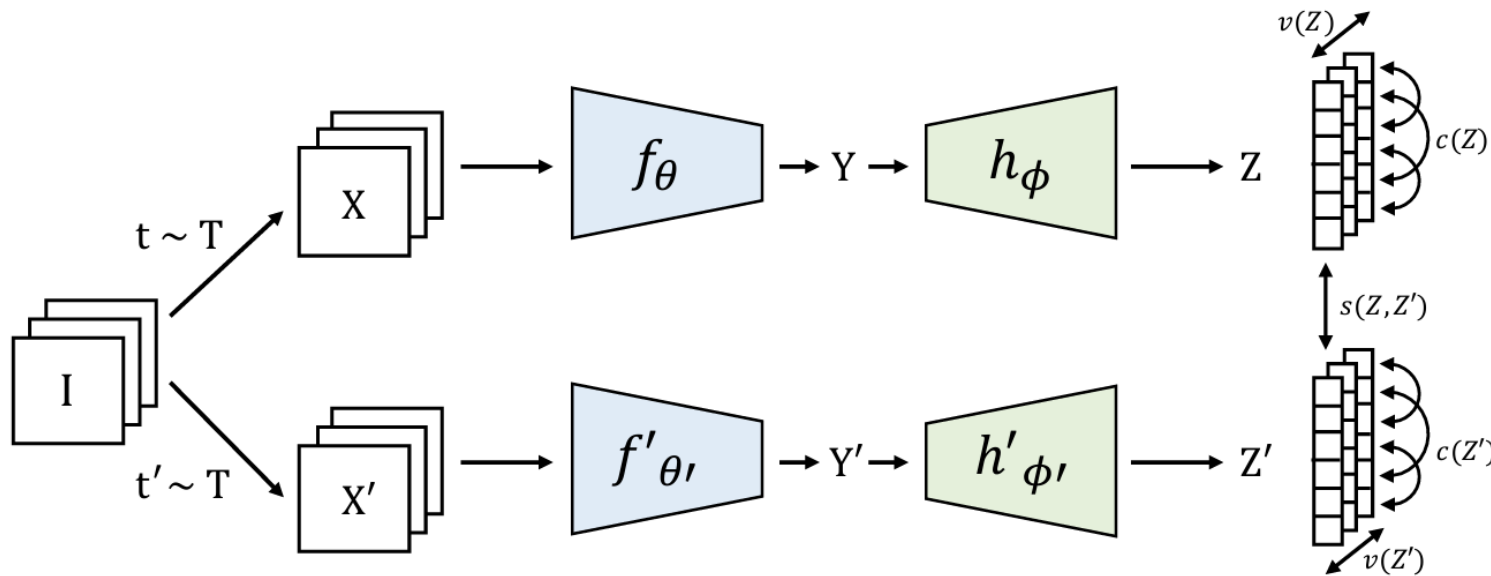
- REPRESENTATION OF THE ENTIRE OBJECT
- PROXIMITY IS EXPLICITLY DEFINED
- SPLITS RESEMBLE THE ENTIRE SEQUENCE

## DISADVANTAGES:

- NEGATIVE EXAMPLES ARE REQUIRED
- OBJECT DYNAMICS ARE NOT TAKEN INTO ACCOUNT



# VICREG



## ADVANTAGES :

- REPRESENTATION OF THE ENTIRE OBJECT
- PROXIMITY IS EXPLICITLY DEFINED
- NEGATIVE EXAMPLES ARE NOT REQUIRED

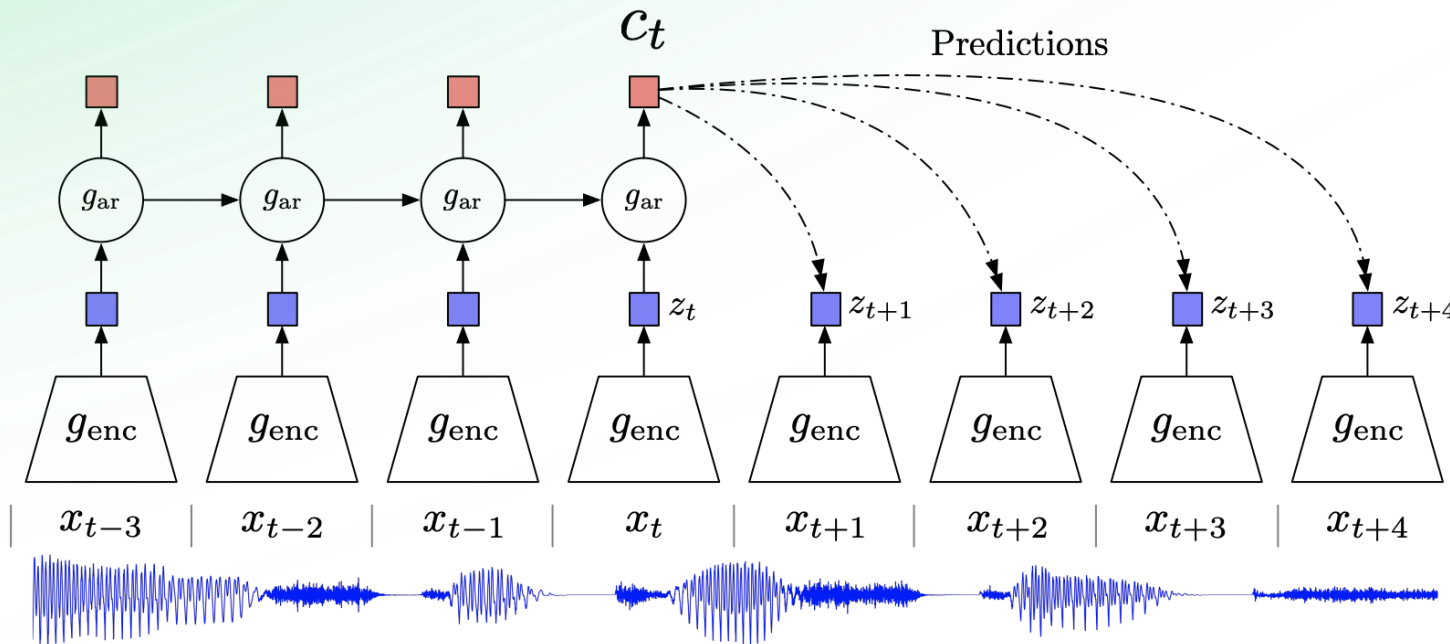
## DISADVANTAGES :

- SENSITIVITY TO HYPERPARAMETERS

VICREG: VARIANCE-INVARIANCE-COVARIANCE REGULARIZATION FOR SELF-SUPERVISED LEARNING

[HTTPS://ARXIV.ORG/ABS/2105.04906](https://arxiv.org/abs/2105.04906)

# CONTRASTIVE PREDICTIVE CODING



REPRESENTATION LEARNING WITH CONTRASTIVE PREDICTIVE CODING

[HTTPS://ARXIV.ORG/ABS/1807.03748](https://arxiv.org/abs/1807.03748)

## ADVANTAGES :

- THE HIDDEN STATE CONTAINS ALL INFORMATION ABOUT THE OBJECT
- PREDICTIVE TASKS ARE ADDRESSED

## DISADVANTAGES :

- NEGATIVE EXAMPLES ARE REQUIRED
- MANDATORY SPLITS ARE NEEDED
- PREDICTIVE TASKS ARE MORE COMPLEX

# MULTIMODALITY FOR EMBEDDINGS

THE USE OF ADDITIONAL DATA (MODALITIES) ENHANCES THE QUALITY OF CUSTOMER EMBEDDINGS

MULTIMODAL EMBEDDINGS CAN BE APPLIED TO THE SAME TASKS AS TRADITIONAL EMBEDDINGS BUT PERFORM BETTER

## EXAMPLES OF MODALITIES

- PURCHASE HISTORY
- FINANCIAL OPERATIONS
- TRANSFERS
- CUSTOMER COMMUNICATIONS
- WEBSITE AND APP ACTIVITY
- RECEIPTS

## IMPROVEMENTS FOR INDIVIDUAL SOURCES

- RAW, NOISY DATA
- LARGE CATEGORY DICTIONARIES
- RARE EVENTS WITH LIMITED COVERAGE

## NEW TYPES OF DATA

- GEOLOCATION DATA
- GRAPHS
- TEXT

# MULTIMODAL BANKING DATASET

## THE LARGEST OPEN-SOURCE MULTIMODAL BANKING DATASET

DATA FROM 2 MILLION CLIENTS HAS BEEN COLLECTED AND ANONYMIZED

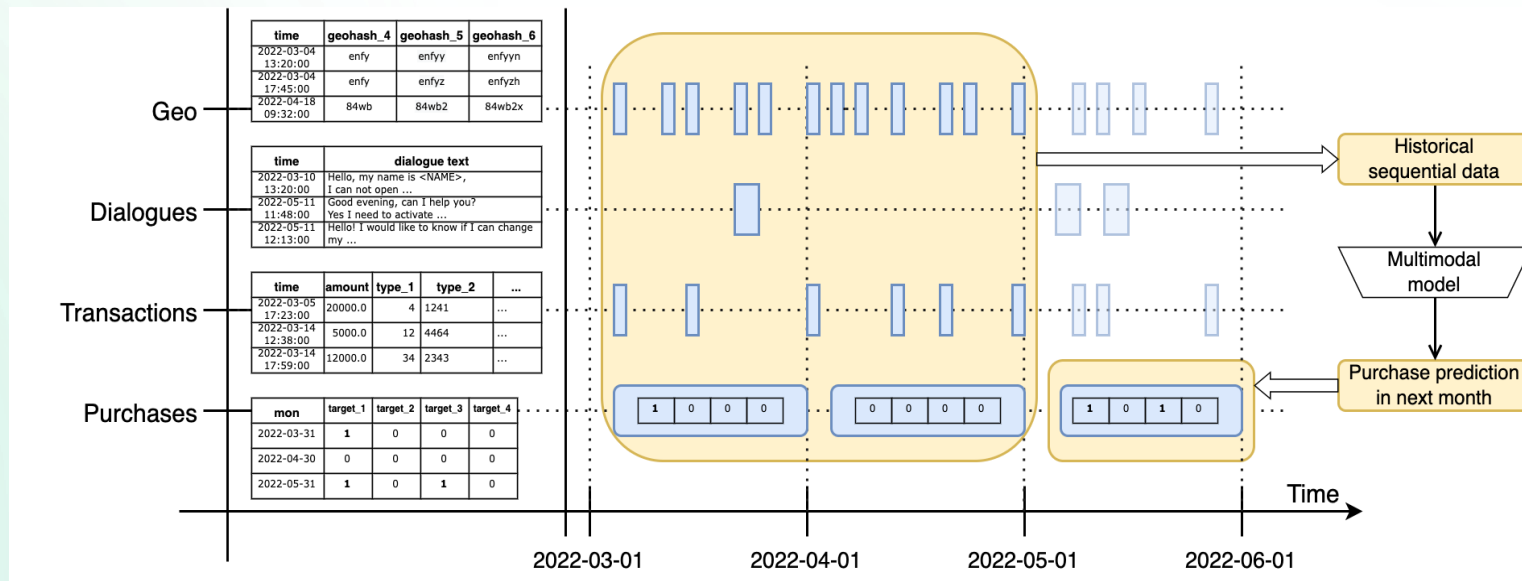
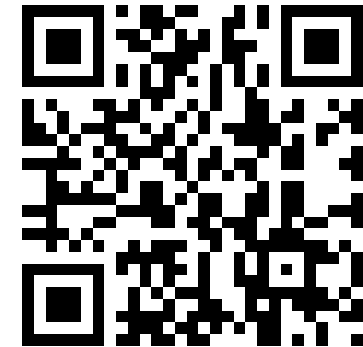
### MODALITIES:

- TRANSACTIONS
- DIALOGUES
- GEOSTREAM

### TASK:

PREDICTING THE PURCHASE OF 4 PRODUCTS FOR THE NEXT MONTH

LINK ON  
HUGGING FACE:



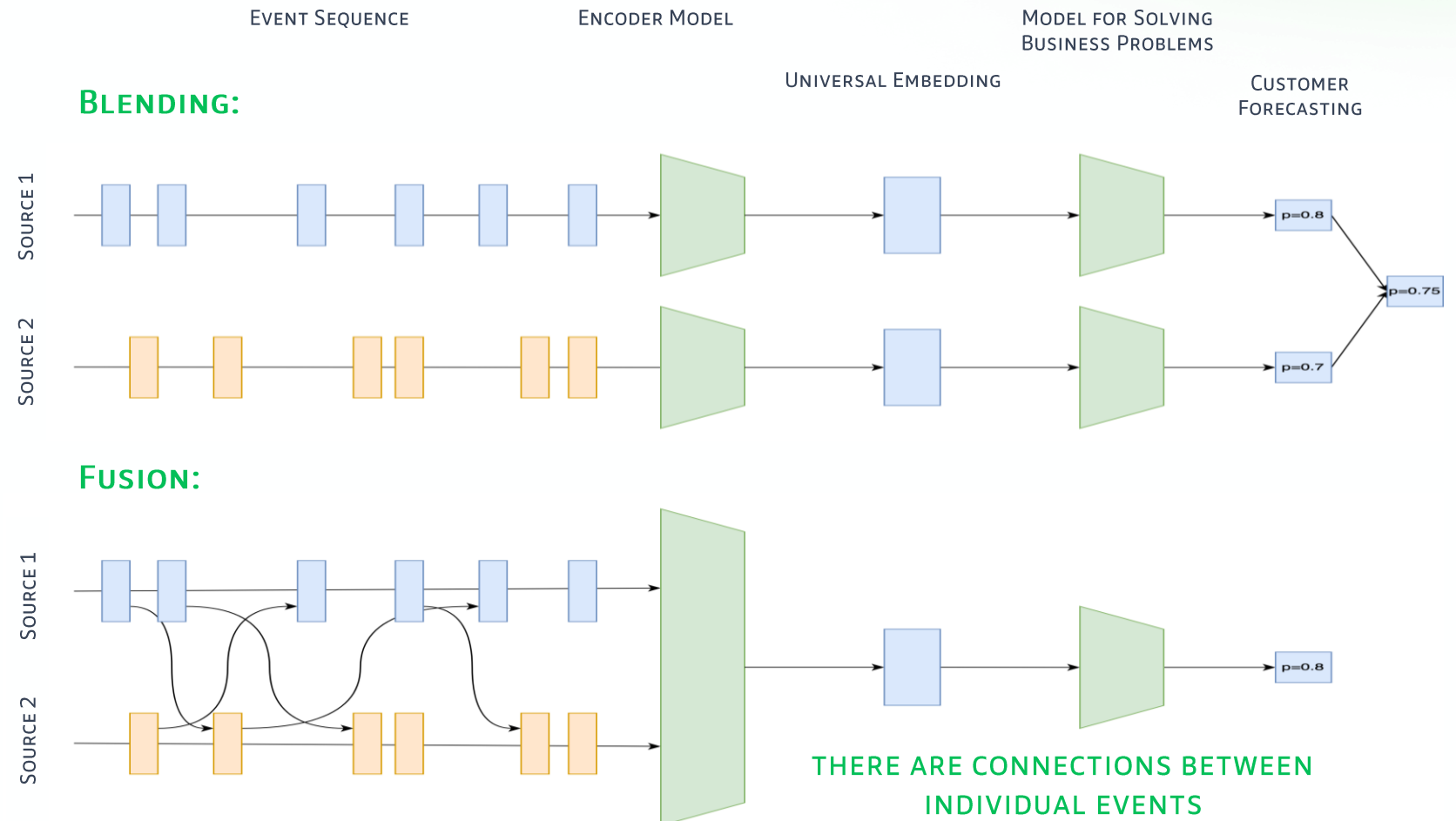
[HTTPS://ARXIV.ORG/ABS/2409.17587](https://arxiv.org/abs/2409.17587)

DEEPER UTILIZATION OF ADDITIONAL DATA RESULTS IN HIGHER QUALITY

OPTIONS FOR COMBINING MODALITIES:

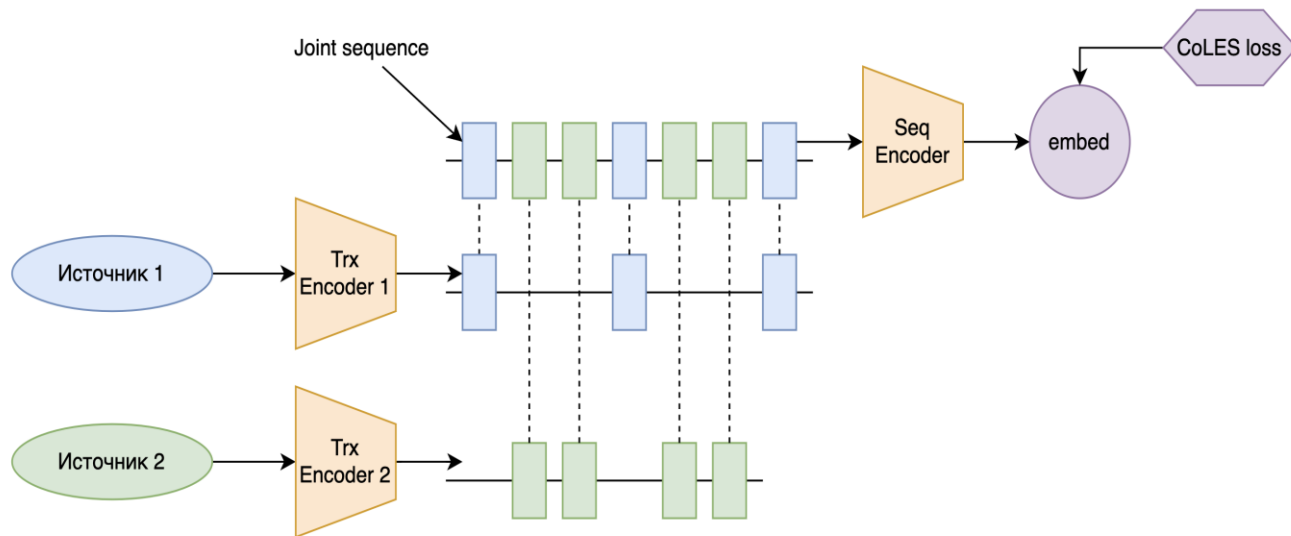
- WITHOUT USING ADDITIONAL DATA
- BLENDING
- LATE FUSION
- EARLY FUSION
- MID FUSION

# FUSION OF MODALITIES - ACCOUNTING FOR DEEP RELATIONSHIPS



# Early Fusion

Объединение событий в одну цепочку



## DESCRIPTION:

EVENTS FROM EACH MODALITY ARE MIXED INTO A SINGLE CHAIN

## ADVANTAGES :

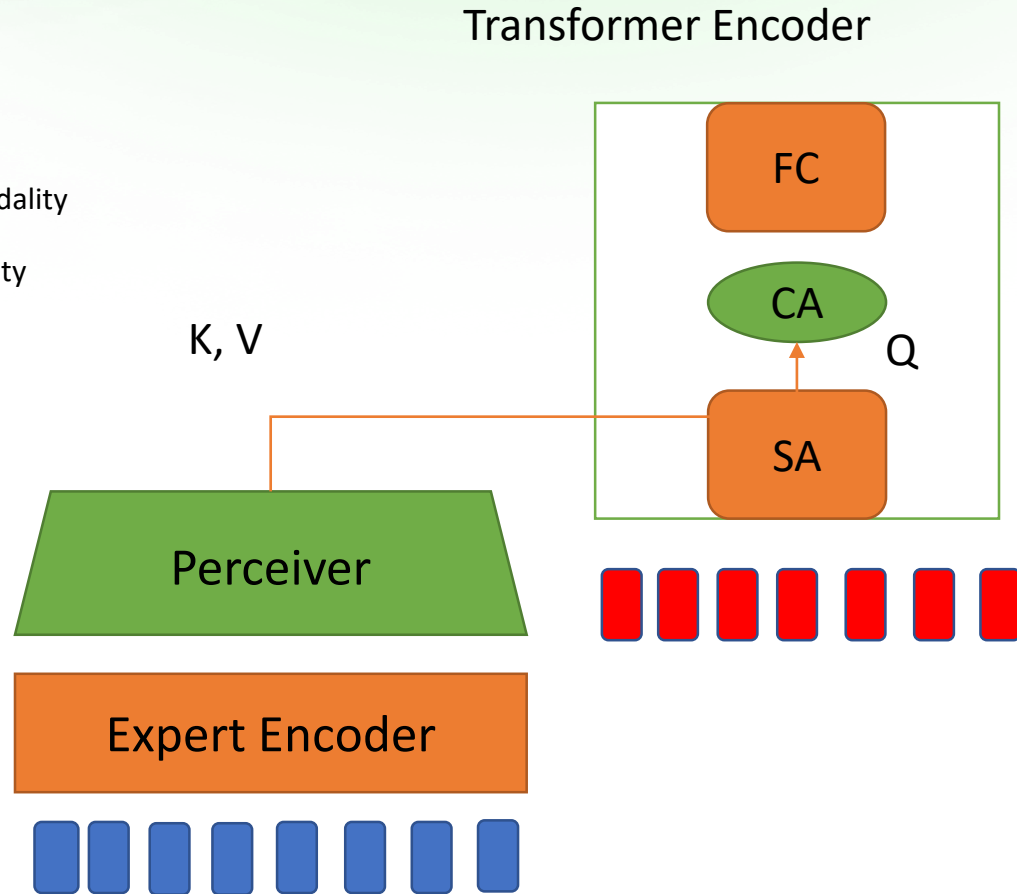
ALLOWS FOR MORE DETAILED INFORMATION ABOUT MODALITIES THAN LATE FUSION

## DISADVANTAGES:

EVENTS WITH LOW FREQUENCY MAY GET LOST IN THE OVERALL FLOW OF EVENTS

# Early Fusion Flamingo

- frozen
- learnable
- Second modality
- First modality



## DESCRIPTION:

INCORPORATING MODALITIES INTO THE TRANSFORMER USING CROSS-ATTENTION

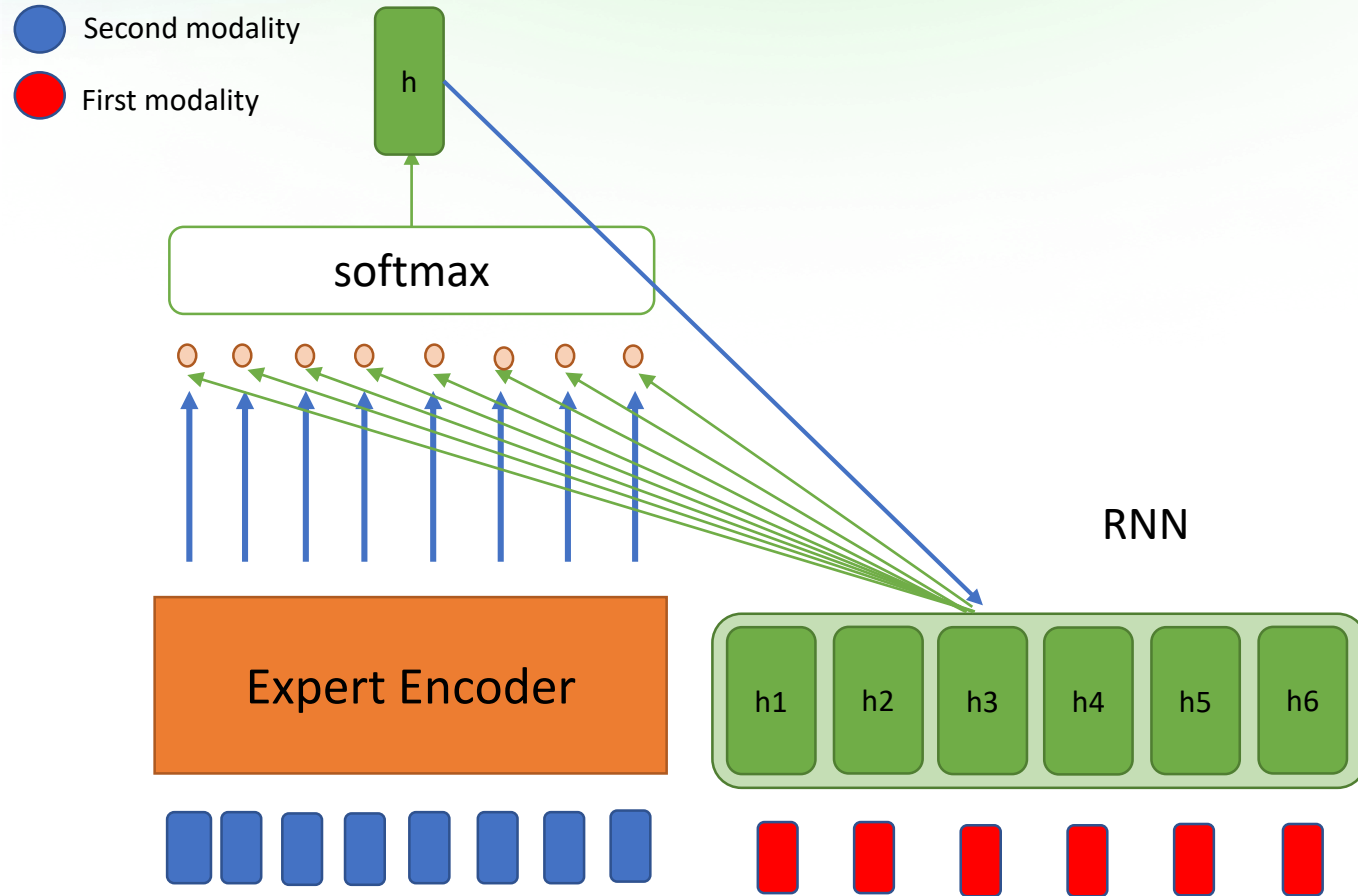
## ADVANTAGES:

- PRE-TRAINING EXPERT ENCODERS FOR MODALITIES ALLOWS FOR EXTRACTING MORE DETAILED INFORMATION ABOUT INDIVIDUAL MODALITIES
- TRAINABLE CROSS-ATTENTION IN THE TRANSFORMER LAYERS HELPS ADDRESS THE ISSUE OF LOW-FREQUENCY MODALITIES

## DISADVANTAGES :

- SCALABILITY ISSUES WITH A LARGER NUMBER OF MODALITIES
- COMPLEX TUNING OF THE TRANSFORMER FOR THE EVENT SEQUENCE DOMAIN.

# Early Fusion Attention-Rnn



## DESCRIPTION:

EMBEDDING MODALITIES IN RNNs USING ATTENTION

## ADVANTAGES :

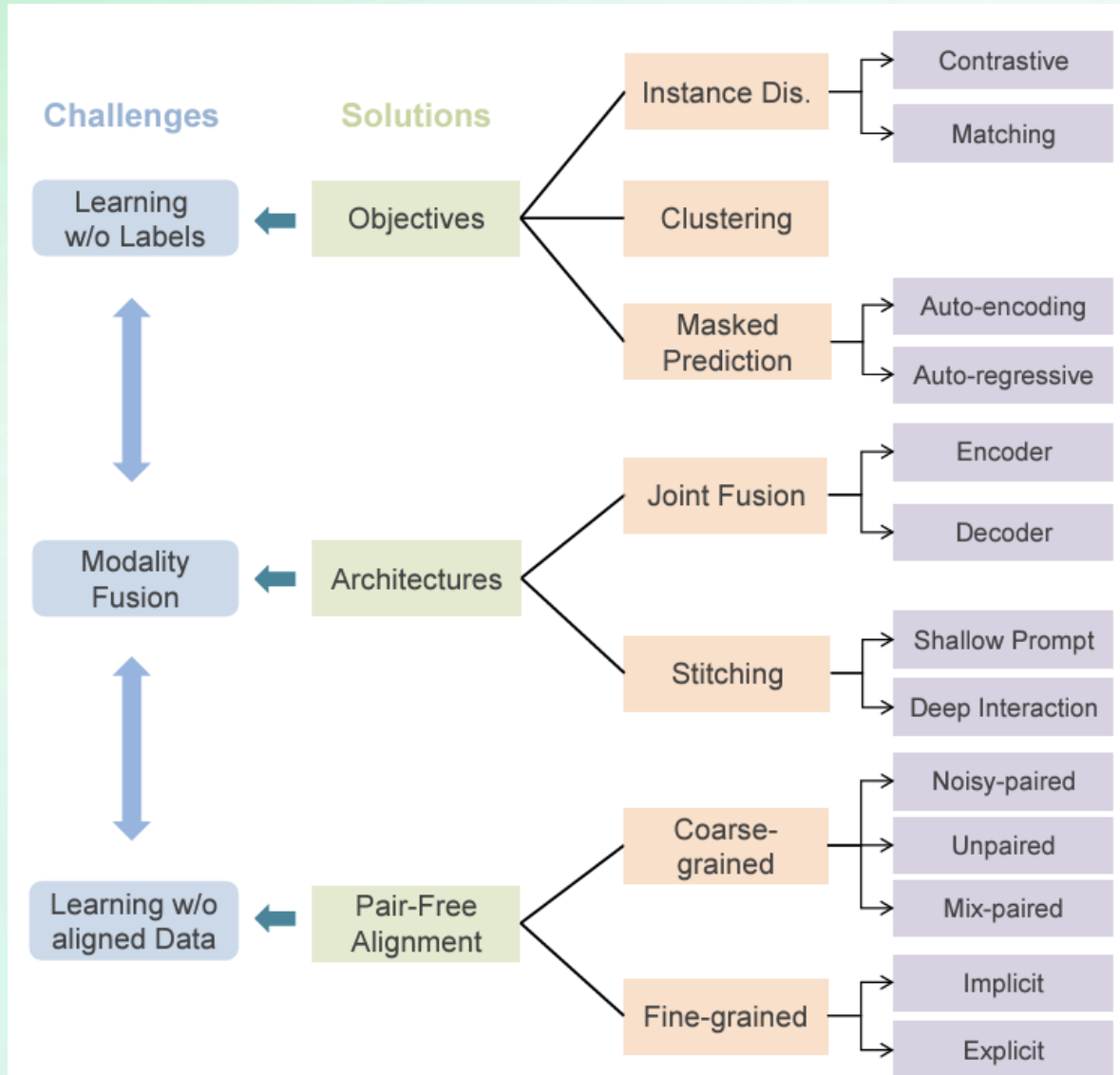
- FEWER PARAMETERS TO TUNE
- RNN ARCHITECTURE PERFORMS BETTER THAN TRANSFORMER FOR EVENT SEQUENCE DOMAINS

## DISADVANTAGES :

SCALABILITY ISSUES WITH A LARGER NUMBER OF MODALITIES



# SELF-SUPERVISED MULTIMODAL LEARNING



SELF-SUPERVISED MULTIMODAL LEARNING: A SURVEY

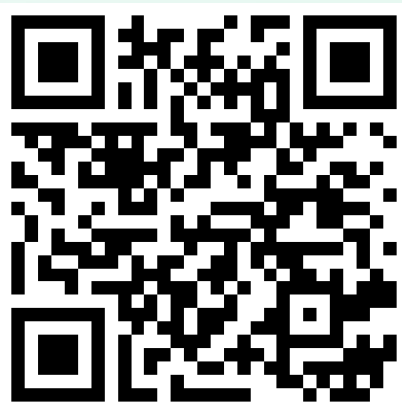
[HTTPS://ARXIV.ORG/PDF/2304.01008](https://arxiv.org/pdf/2304.01008)

# THANK YOU FOR YOUR ATTENTION!

GITHUB  
SB-AI-LAB



WEBSITE  
SBER AI LAB



@IVKIR8

IVAN KIREEV